



CORRECTING and REPLACING The Blair Agency Joins LTC Global

CORRECTION...by LTC Global, Inc.

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FORT MYERS, Fla.--(~~BUSINESS WIRE~~)--First sentence in the "About The Blair Agency" boilerplate should read: Headquartered in St. Louis, The Blair Agency operates a life and health insurance agency serving brokers and clients throughout Missouri, Arkansas, Kansas, Oklahoma, and Southern Illinois.

The updated release reads:

THE BLAIR AGENCY JOINS LTC GLOBAL

LTC Global, Inc. announced today that it has acquired The Blair Agency, Inc., a Capitas Financial, Inc. member headquartered in St. Louis. Michael Blair will continue to manage The Blair Agency, which operates across the central United States.

The Blair Agency, founded in 1972, joins other LTC Global group and Capitas Financial member agencies: Pacific Southwest Financial and Insurance Services, Inc., The Smith Companies, NorthCoast Brokerage Agency, Inc. and Pittsburgh Brokerage Services, Inc.

"Through leadership and hard work, Mike Blair has built a very successful agency," said Daniel G. Schmedlen, Jr., Chief Executive Officer of LTC Global. "We feel fortunate to have Mike and his team as colleagues and look forward to growing the business together. This is a very important transaction for LTC Global from a strategic point of view," Schmedlen said.

About The Blair Agency

Headquartered in St. Louis, The Blair Agency operates a life and health insurance agency serving brokers and clients throughout Missouri, Arkansas, Kansas, Oklahoma, and Southern Illinois. The Blair Agency provides sophisticated, unbiased solutions and innovative products in an ever-changing insurance and financial marketplace. For more information about The Blair Agency, visit [capitasfinancial.com](https://www.capitasfinancial.com).

About Capitas Financial

Capitas Financial is a member-owned independent brokerage organization that supports firms and financial advisor relationships across the United States to provide sophisticated and unbiased insurance and wealth management planning solutions. For more information about Capitas, visit [capitasfinancial.com](https://www.capitasfinancial.com).

About LTC Global

LTC Global is the leading provider of capital to insurance agents and agencies through lead and marketing finance programs, commission advance programs and renewal commission purchases. Through its agency subsidiaries, LTC Global is a leading national distributor of life and health insurance products and the largest independent distributor of Long Term Care insurance. LTC Global is headquartered in Fort Myers, Florida. For more information about LTC Global, visit ltcglobal.com.

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